

# Investor Presentation

Third Quarter 2021

November 30, 2021

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PACIFIC PREMIER  
BANCORP, INC.



# FORWARD LOOKING STATEMENTS AND WHERE TO FIND MORE INFORMATION



## Forward Looking Statements

This investor presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 regarding the financial condition, results of operations, business plans and the future performance of Pacific Premier Bancorp, Inc. (“PPBI” or the “Company”), including its wholly-owned subsidiary Pacific Premier Bank (“Pacific Premier” or the “Bank”). Words such as “anticipates,” “believes,” “estimates,” “expects,” “forecasts,” “intends,” “plans,” “projects,” “could,” “may,” “should,” “will” or other similar words and expressions are intended to identify these forward-looking statements. These forward-looking statements are based on PPBI’s current expectations and beliefs concerning future developments and their potential effects on the Company including, without limitation, plans, strategies and goals, and statements about the Company’s expectations regarding revenue and asset growth, financial performance and profitability, loan and deposit growth, yields and returns, loan diversification and credit management, stockholder value creation, capital management, tax rates and acquisitions we have made or may make. Because forward-looking statements relate to future results and occurrences, they are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict. Many possible events or factors could affect PPBI’s future financial results and performance and could cause actual results or performance to differ materially from anticipated results or performance. Given the ongoing and dynamic nature of the COVID-19 pandemic, the ultimate extent of the impacts on our business, financial position, results of operations, liquidity and prospects remain uncertain. Although general business and economic conditions have begun to recover, the recovery could be slowed or reversed by a number of factors, including increases in COVID-19 infections, increases in unemployment rates, or turbulence in domestic or global financial markets could adversely affect our revenues and the values of our assets and liabilities, reduce the availability of funding, lead to a tightening of credit, and further increase stock price volatility, which could result in impairment to our goodwill in future periods. In addition, changes to statutes, regulations, or regulatory policies or practices as a result of, or in response to COVID-19, could affect us in substantial and unpredictable ways, including the potential adverse impact of loan modifications and payment deferrals implemented consistent with recent regulatory guidance. Other risks and uncertainties include, but are not limited to, the following: the strength of the United States economy in general and the strength of the local economies in which we conduct operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market and monetary fluctuations; the effect of acquisitions we have made or may make, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions, and/or the failure to effectively integrate an acquisition target into our operations; the timely development of competitive new products and services and the acceptance of these products and services by new and existing customers; the impact of changes in financial services policies, laws and regulations, including those concerning taxes, banking, securities and insurance, and the application thereof by regulatory bodies; the effectiveness of our risk management framework and quantitative models; changes in the level of our nonperforming assets and charge-offs; uncertainty regarding the future of LIBOR and potential alternative reference rates, including SOFR; the effect of changes in accounting policies and practices or accounting standards, as may be adopted from time-to-time by bank regulatory agencies, the U.S. Securities and Exchange Commission (“SEC”), the Public Company Accounting Oversight Board, the Financial Accounting Standards Board or other accounting standards setters, including ASU 2016-13 (Topic 326), “Measurement of Credit Losses on Financial Instruments,” commonly referenced as the CECL model, which has changed how we estimate credit losses and may further increase the required level of our allowance for credit losses in future periods; possible credit related impairments of securities held by us; possible impairment charges to goodwill; the impact of current governmental efforts to restructure the U.S. financial regulatory system, including any amendments to the Dodd-Frank Wall Street Reform and Consumer Protection Act; changes in consumer spending, borrowing and savings habits; the effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations; our ability to attract deposits and other sources of liquidity; the possibility that we may reduce or discontinue the payments of dividends on our common stock; changes in the financial performance and/or condition of our borrowers; changes in the competitive environment among financial and bank holding companies and other financial service providers; geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the United States and abroad; public health crises and pandemics, including the COVID-19 pandemic, and their effects on the economic and business environments in which we operate, including on our credit quality and business operations, as well as the impact on general economic and financial market conditions; cybersecurity threats and the cost of defending against them, including the costs of compliance with potential legislation to combat cybersecurity at a state, national or global level; unanticipated regulatory or legal proceedings; and our ability to manage the risks involved in the foregoing. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in the Company’s 2020 Annual Report on Form 10-K and other filings filed with the SEC and available at the SEC’s Internet site (<http://www.sec.gov>).

The Company undertakes no obligation to revise or publicly release any revision or update to these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

## Non-U.S. GAAP Financial Measures

This presentation contains non-U.S. GAAP financial measures. For purposes of Regulation G promulgated by the SEC, a non-U.S. GAAP financial measure is a numerical measure of the registrant’s historical or future financial performance, financial position or cash flows that excludes amounts or is subject to adjustments that have the effect of excluding amounts that are included in the most directly comparable measure calculated and presented in accordance with U.S. GAAP in the statement of income, statement of financial condition or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented in this regard. U.S. GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, PPBI has provided reconciliations within this presentation, as necessary, of the non-U.S. GAAP financial measures to the most directly comparable U.S. GAAP financial measures. For more details on PPBI’s non-U.S. GAAP measures, refer to the Appendix in this presentation.

# PRESENTATION CONTENTS



Company Overview	4
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Financial Highlights	13
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Loan Portfolio and Credit Quality	20
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Culture and Governance	25
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Appendix Material	31
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# PPBI Company Overview

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PACIFIC PREMIER  
BANCORP, INC.



# PACIFIC PREMIER BANCORP, INC.



Premier commercial bank in key metropolitan areas throughout the Western U.S.

## Corporate Overview

Headquarters	Irvine, CA
Exchange/Listing	Nasdaq: PPBI
Market Capitalization <sup>(1)</sup>	\$3.7 Billion
Average Daily Volume <sup>(2)</sup>	309,068 Shares
Common Shares Outstanding <sup>(3)</sup>	94,354,211
Dividend Yield <sup>(1)</sup>	3.38%
# of Research Analysts	7 Analysts
Branch Network	61 Full Service Branch Locations

## Financial Highlights

<u>Balance Sheet and Capital Ratios<sup>(3)</sup></u>		<u>Profitability and Credit Quality<sup>(3)</sup></u>	
<b>Assets</b>	\$21.01 billion	<b>ROAA</b>	1.73%
<b>Loans HFI</b>	\$13.98 billion	<b>PPNR ROAA<sup>(4)(5)</sup></b>	1.98%
<b>TCE / TA<sup>(5)</sup></b>	9.30%	<b>Efficiency Ratio<sup>(5)</sup></b>	47.5%
<b>Tier 1 Capital Ratio</b>	11.96%	<b>NPA / Assets</b>	0.17%
<b>Total Capital Ratio</b>	14.56%	<b>ACL / Loans</b>	1.51%

Note: All dollars in millions

1. Market data as of November 29, 2021

2. 3-month average as of November 29, 2021

3. As of September 30, 2021 or for the three months ended September 30, 2021

4. Pre-provision net revenue excludes merger-related expense

5. Please refer to non-U.S. GAAP reconciliation in the appendix

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## BRANCH FOOTPRINT

### Pacific Northwest

Seattle MSA (10)  
Portland MSA (2)  
Other Washington (1)

### Nevada

Las Vegas (1)

### Central Coast California

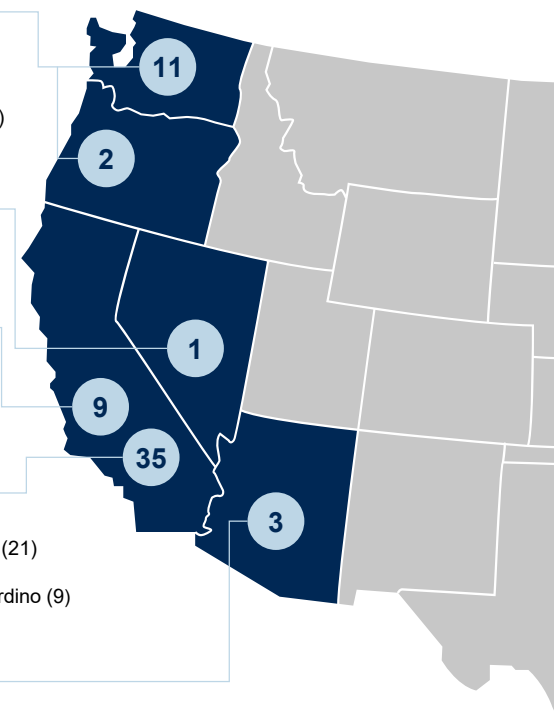
San Luis Obispo (7)  
Santa Barbara (2)

### Southern California

Los Angeles-Orange (21)  
San Diego (5)  
Riverside-San Bernardino (9)

### Arizona

Phoenix (1)  
Tucson (2)



# Q3 2021 RESULTS



## Operating Results

- Net income of \$90.1 million, or \$0.95 per diluted share
- ROAA of 1.73% and ROATCE of 19.9%<sup>(1)</sup>
- Pre-provision net revenue (“PPNR”) of \$103.1 million and PPNR ROAA of 1.98%<sup>(1)</sup>
- Net interest margin of 3.51%; core net interest margin of 3.30%<sup>(1)</sup>
- Efficiency ratio of 47.5%<sup>(1)</sup> and noninterest expense of \$96.0 million<sup>(2)</sup>



## Deposits

- Deposits of \$17.5 billion, an increase of 10.7% annualized from the prior quarter
- Non-maturity deposits of 93.6% and noninterest-bearing checking of 39.2% of total deposits
- Average cost of deposits decreased to 0.06% from 0.08% in Q2 2021



## Loans

- Loan portfolio of \$14.0 billion, an increase of 11.5% annualized compared to the prior quarter
- Strong loan production of \$1.46 billion during Q3 2021
- Loan / deposit ratio of 80.0%, compared to 79.9% in Q2 2021



## Asset Quality

- Delinquent loans were 0.14% of total loans
- Nonperforming assets were 0.17% of total assets
- Net charge-offs of \$1.8 million, or 0.01% of average loans
- No loans currently on COVID-19 temporary loan modifications as borrowers have resumed payments
- ACL for LHFI of \$211.5 million, or 1.51% of loans; loss absorption capacity equals 2.11% of loans<sup>(3)</sup>



## Capital

- Declared quarterly dividend of \$0.33 per share
- 280,270 shares repurchased for \$11.2 million in Q3<sup>(4)</sup>
- Tangible common equity to tangible assets of 9.30%<sup>(1)</sup> and total capital ratio of 14.56%
- Tangible book value per share of \$19.75<sup>(1)</sup>, increased \$0.37 from the prior quarter end

1. Please refer to non-U.S. GAAP reconciliation in the appendix

2. Noninterest expense, excluding merger-related expense

3. Including fair value net discount on acquired loans

4. Share repurchase program approved on January 11, 2021

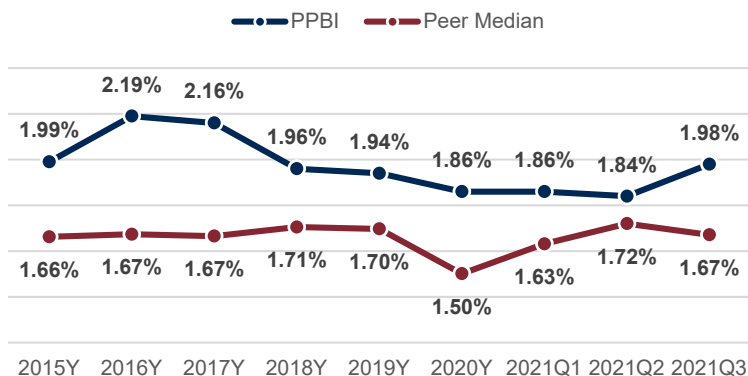


# PEER COMPARISON

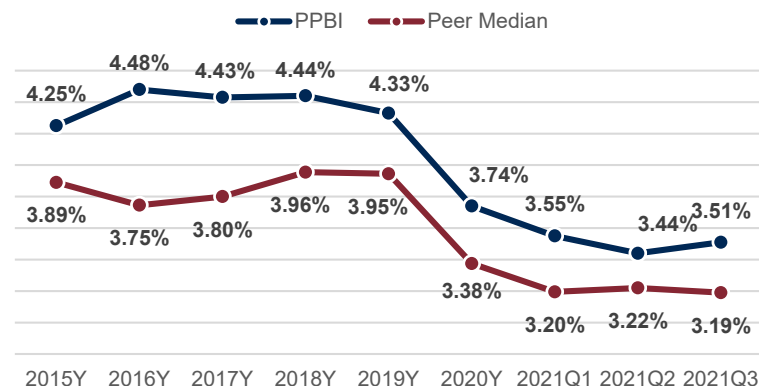


Pacific Premier has consistently outperformed Western bank peers<sup>(1)</sup>

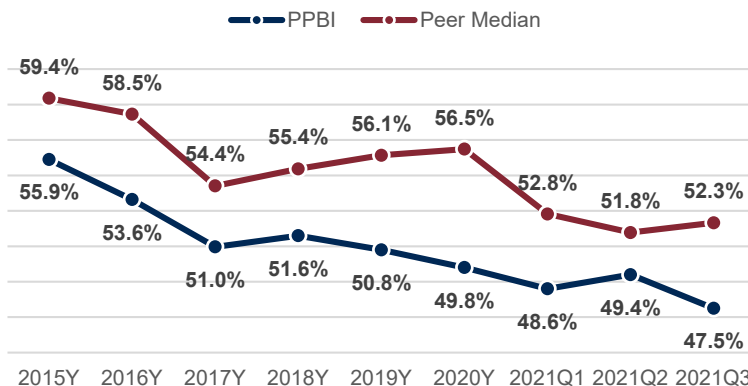
PPNR ROAA<sup>(2)(3)</sup>



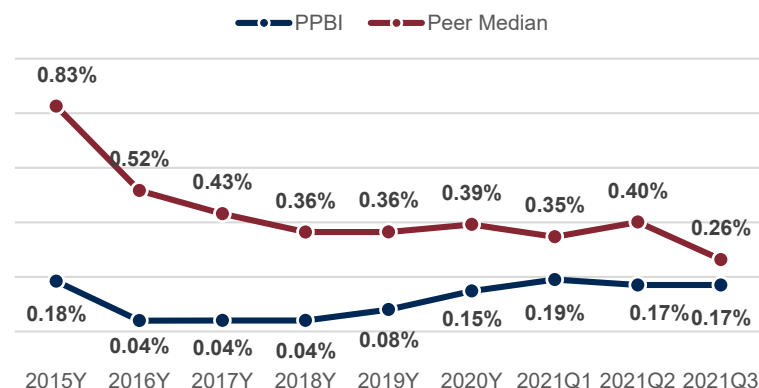
Net Interest Margin



Efficiency Ratio<sup>(3)</sup>



Nonperforming Assets to Total Assets



1. Peer group consists of Western region banks and thrifts with total assets between \$5 billion and \$53 billion as of September 30, 2021

2. Pre-provision net revenue exclusive of merger-related expenses

3. Please refer to the non-U.S. GAAP information in the appendix

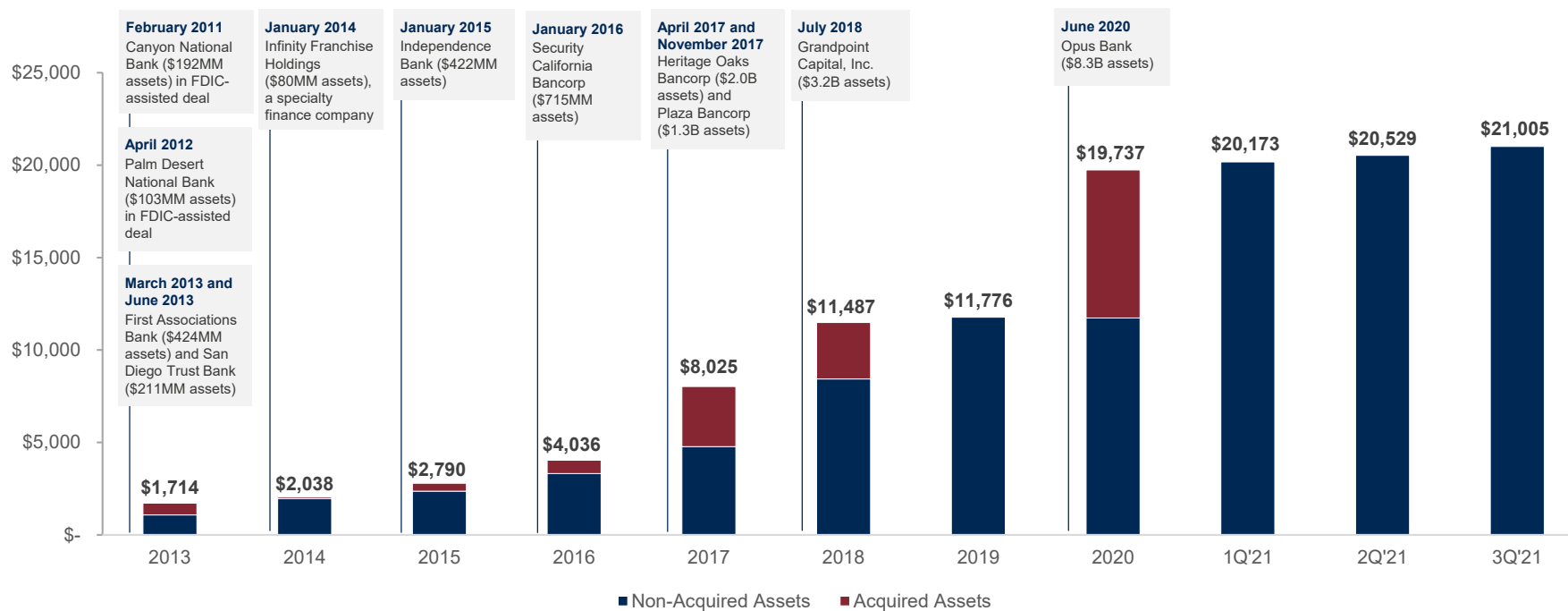
# DISCIPLINED ACQUIRER



## PPBI acquisitions have strengthened and enhanced franchise value

- Acquisitions are fully integrated into Pacific Premier with a “one bank, one culture” approach
- Total Assets have grown 38% compounded annually since 2013

### Acquisition Timeline



Note: All dollars in millions

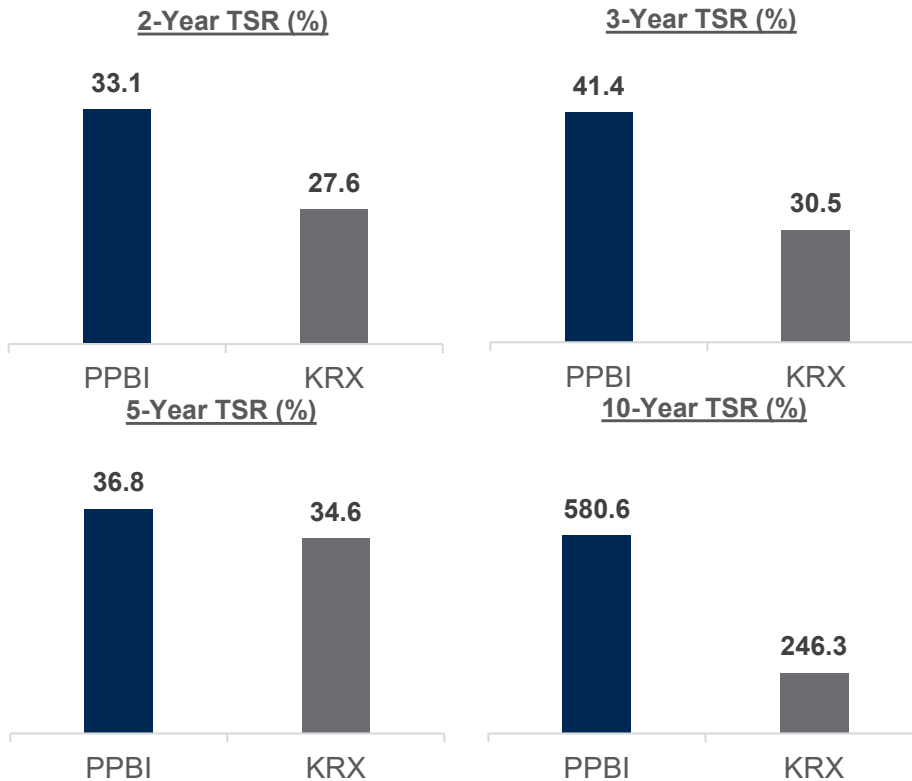


# SHAREHOLDER FOCUSED

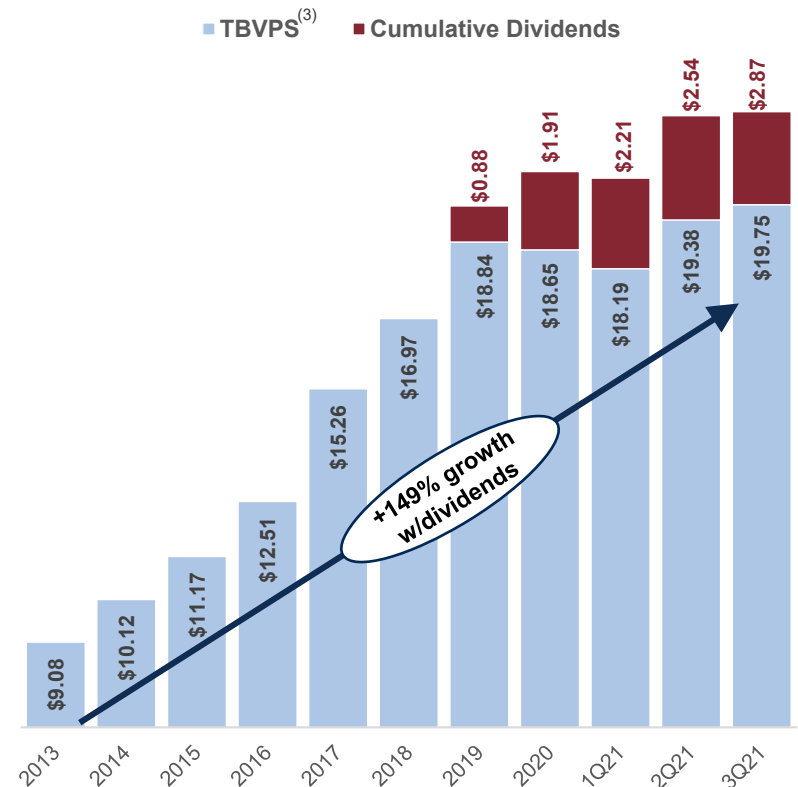


- Declared and paid a \$0.33 per share dividend, optimizing capital management
- Strong capital ratios, growing shareholder value

## Long-term Shareholder Value Creation with Strong Relative Total Shareholder Returns – PPBI vs. KBW Regional Banking Index<sup>(1)(2)</sup>



## Growth in Tangible Book Value per Share



1. Market data as of November 26, 2021, total shareholder return defined as change in share price plus dividends paid over respective periods.

2. KBW Regional Banking Index (KRX).

3. Please refer to non-U.S. GAAP reconciliation in appendix.



## Total customer transparency throughout the organization using Proprietary Salesforce enabled platform



### Client and Data Management

Highly customized solution designed to enhance the client experience by enabling direct collaboration between employees and clients



### Workflow Management

Automated workflows centered around the customer allowing PPB to be highly efficient and maximize resource capacity



### Call Center Management

Using the combination of best-in-class call center technology and Premier 360™, provides employees the right tools to deliver the best-in-class service

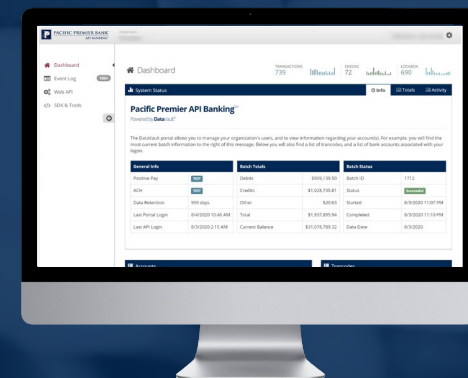


# PREMIER API BANKING



**Modernize the client's access to secure funds movement and data analytics**

**Forced acceleration of digitization is causing all industries to find ways to automate and streamline manual and redundant processes**



## ✓ **Proactive Solutions for Customers**

Access to real-time account information, secure funds movement, auto-upload of check-issue records, and data analytics

## ✓ **Automation While Driving Innovation**

Manual, repetitive banking tasks are automated securely

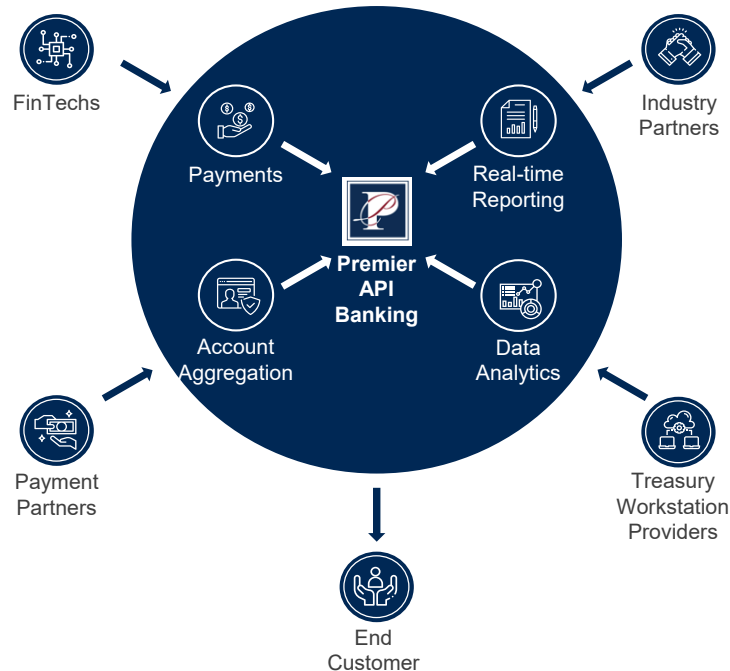
## ✓ **Improved Customer Experience**

Addresses traditional pain points associated with treasury management services

# ACCELERATING API ADOPTION



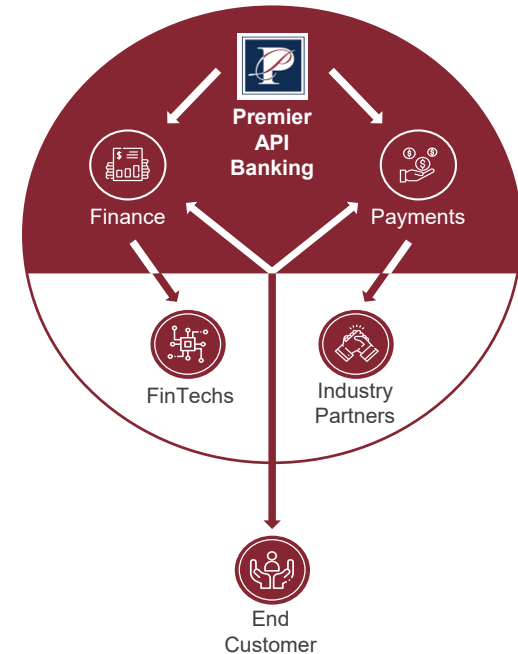
## Automating Customer Experience



## Real Time Banking Through Technology

- ✓ Payments
- ✓ Bank Account Reconciliation
- ✓ Lockbox Payment Posting
- ✓ Positive Pay
- ✓ Bank Statements
- ✓ Real-Time Balance

## Creating New Distribution Channels



## Become a Preferred Partner to Third Parties

- ✓ High-Transaction Volume Companies
- ✓ Software Providers
- ✓ FinTech Companies Who Leverage Other APIs

**PPBI Q3 2021**

## **Financial Highlights**

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**PACIFIC PREMIER**  
**BANCORP, INC.**



# CORE EARNINGS AND EFFICIENCY

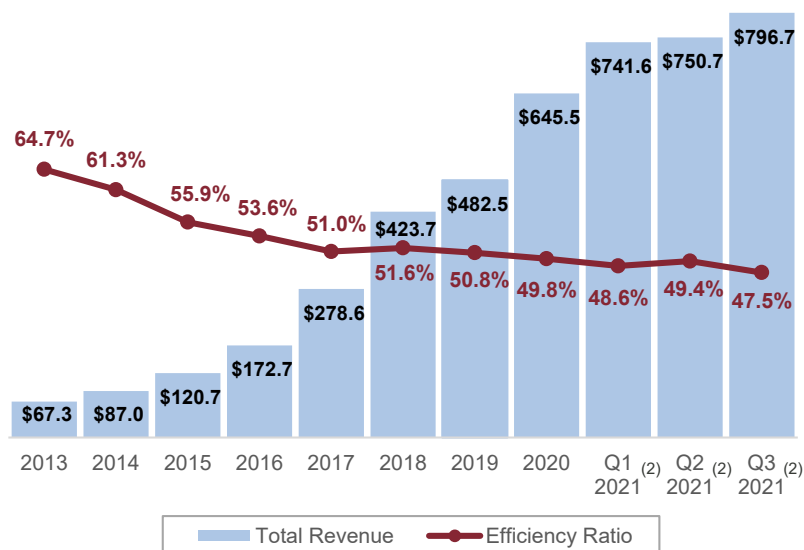


## Strong capital generation from pre-provision net revenue and operating efficiencies

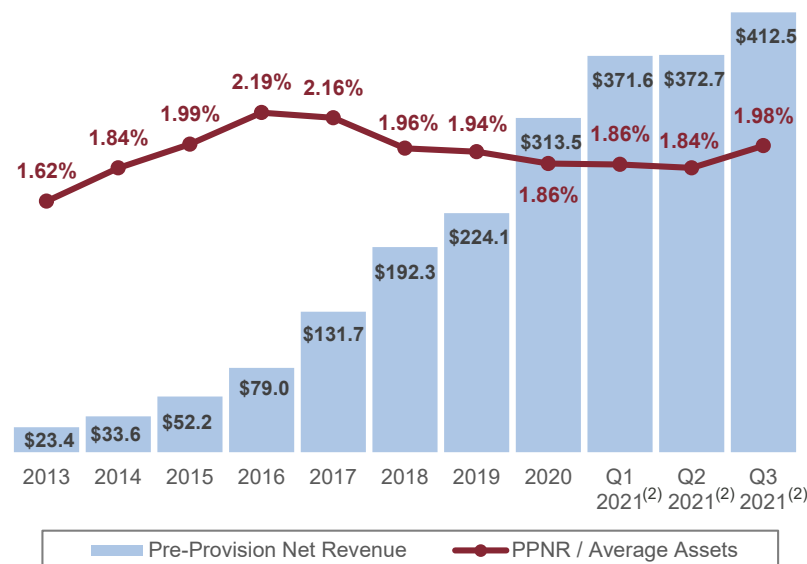
Since 2013:

- Compound annual growth for total revenue of 36% and pre-provision net revenue of 43%<sup>(1)(2)</sup>
- Efficiency ratio improved from 64.7% to 47.5%<sup>(1)</sup>

Revenue and Efficiency Ratio<sup>(1)</sup>



Pre-Provision Net Revenue<sup>(1)</sup>



Note: All dollars in millions

1. Excludes merger-related expenses. Please refer to non-U.S. GAAP reconciliation in the appendix.

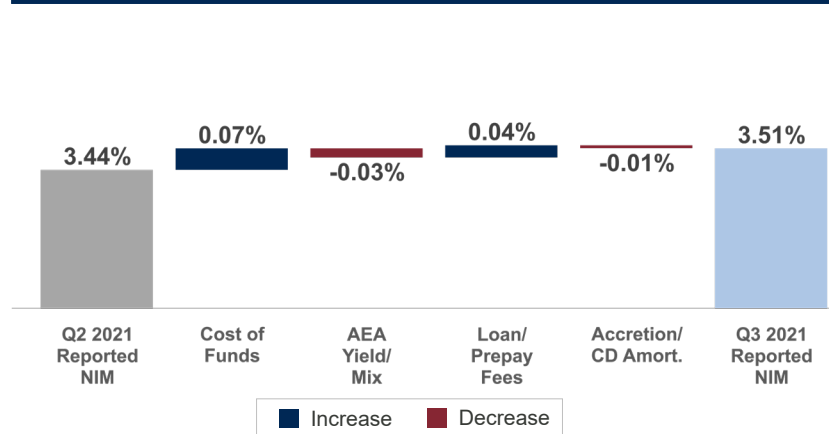
2. Assumes annualized total revenue and pre-provision net revenue

# NET INTEREST MARGIN

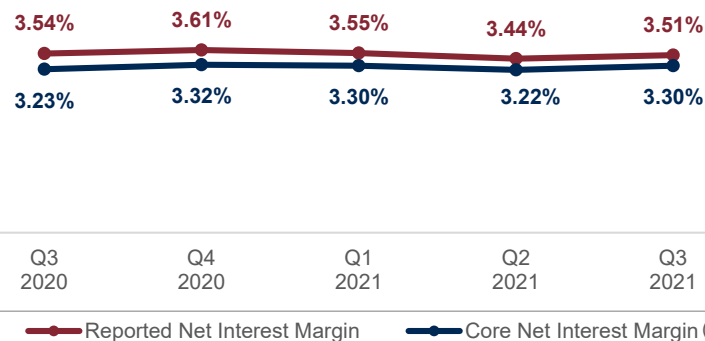


NIM expanded in Q3 2021, supported by improved cost of funds

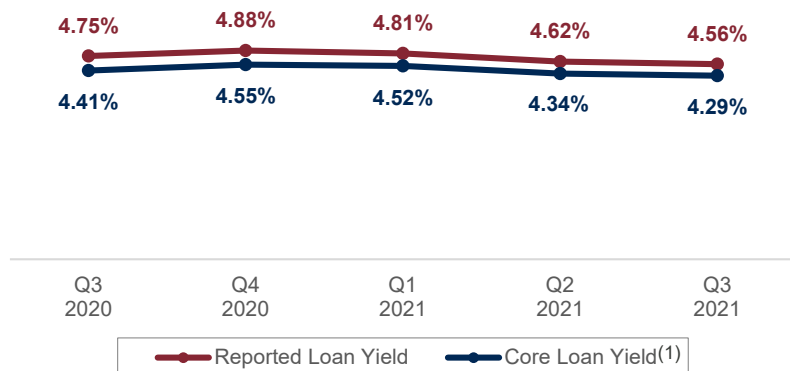
## Factors Affecting Q3 2021 Net Interest Margin



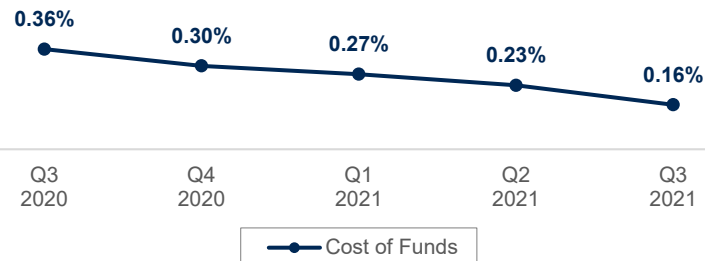
## Reported and Core Net Interest Margin



## Loan Yields



## Cost of Funds



1. Please refer to non-U.S. GAAP reconciliation in appendix. Core net interest margin and core loan yield exclude accretion and other one-time adjustments.



# CECL & LOSS ABSORPTION CAPACITY



## Updated economic forecast for CECL Model

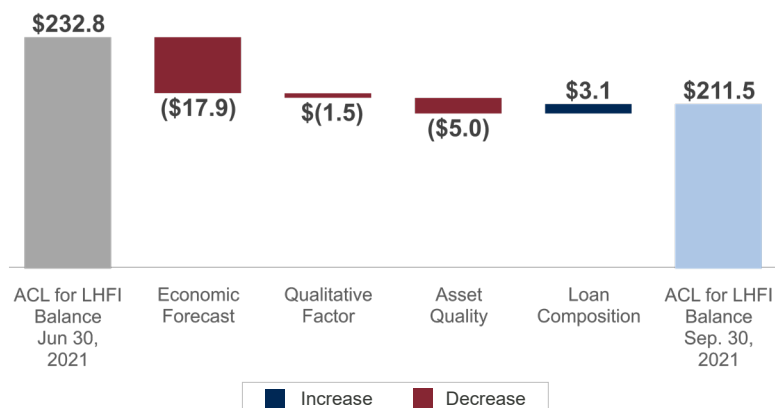
- Utilized Moody's probability-weighted September economic forecast – improving economic forecasts in CECL model relative to 2Q
- Unfunded commitments decrease driven by lower loss rates partially offset by increased commitments

### ACL for LHFI + Fair Value Mark

(dollars in thousands)	Balance	% of Total Loans Held for Investment
ACL for LHFI	\$ 211,481	1.51%
Plus: Fair Value Mark on Acquired Loans <sup>(3)</sup>	84,971	0.60%
<b>Total Allowance + Fair Value Mark<sup>(3)</sup></b>	<b>\$ 296,452</b>	<b>2.11%</b>

### Combined Loss Absorption Capacity

### ACL for LHFI Change Attributions (\$ in millions)



- SBA loans that are collateralized by hotel real property
- SBA loans that are collateralized by real property other than hotel real property
- Adds back the FV discount to the loans held for investment

### Allowance for Credit Losses by Loan Type

(dollars in thousands)

#### Investor loans secured by real estate

CRE non-owner occupied	\$ 47,112	1.68%	\$ 42,467	1.50%
Multifamily	59,059	1.07%	52,164	0.91%
Construction and land	9,548	3.21%	8,017	2.74%
SBA secured by real estate <sup>(1)</sup>	4,681	8.83%	3,879	7.84%

#### Business loans secured by real estate

CRE owner-occupied	35,747	1.71%	33,679	1.50%
Franchise real estate secured	11,436	3.19%	9,626	2.72%
SBA secured by real estate <sup>(2)</sup>	6,317	8.66%	5,104	7.30%

#### Commercial loans

Commercial and industrial	39,879	2.22%	37,595	1.99%
Franchise non-real estate secured	17,313	4.31%	17,518	4.46%
SBA non-real estate secured	730	5.25%	632	4.96%

#### Retail loans

Single family residential	670	0.43%	529	0.37%
Consumer loans	282	4.52%	271	4.22%

#### ACL for Loans HFI

Off-balance sheet, Unfunded commitment reserve

ACL for HTM securities

#### Total Allowance for Credit Losses

	6/30/2021		9/30/2021	
	ACL Balance	% of Loans HFI	ACL Balance	% of Loans HFI
<b>Investor loans secured by real estate</b>				
CRE non-owner occupied	\$ 47,112	1.68%	\$ 42,467	1.50%
Multifamily	59,059	1.07%	52,164	0.91%
Construction and land	9,548	3.21%	8,017	2.74%
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Franchise non-real estate secured	17,313	4.31%	17,518	4.46%
SBA non-real estate secured	730	5.25%	632	4.96%
<b>Retail loans</b>				
Single family residential	670	0.43%	529	0.37%
Consumer loans	282	4.52%	271	4.22%
<b>ACL for Loans HFI</b>	<b>\$ 232,774</b>	<b>1.71%</b>	<b>\$ 211,481</b>	<b>1.51%</b>
Off-balance sheet, Unfunded commitment reserve	27,433		27,238	
ACL for HTM securities	-		11	
<b>Total Allowance for Credit Losses</b>	<b>\$ 260,207</b>		<b>\$ 238,730</b>	

# ATTRACTIVE DEPOSIT MIX



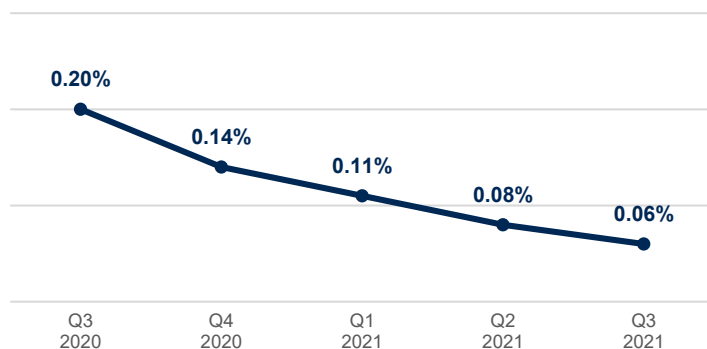
## Deposits as of September 30, 2021

		Q3 2021		
	Balance <sup>(2)</sup>	% of Total	Cost of Deposits <sup>(1)(3)</sup>	Weighted Avg Rate <sup>(2)</sup>
(dollars in thousands)				
Noninterest-bearing demand	\$ 6,841,495	39%	0.00%	0.00%
Interest-bearing demand	3,477,902	20%	0.03%	0.02%
Money market and savings	6,037,532	35%	0.09%	0.06%
Total non-maturity deposits	16,356,929	94%	0.04%	0.03%
Retail certificates of deposit	1,113,070	6%	0.26%	0.29%
Total certificates of deposit	1,113,070	6%	0.26%	0.29%
Total deposits	\$ 17,469,999	100%	0.06%	0.04%

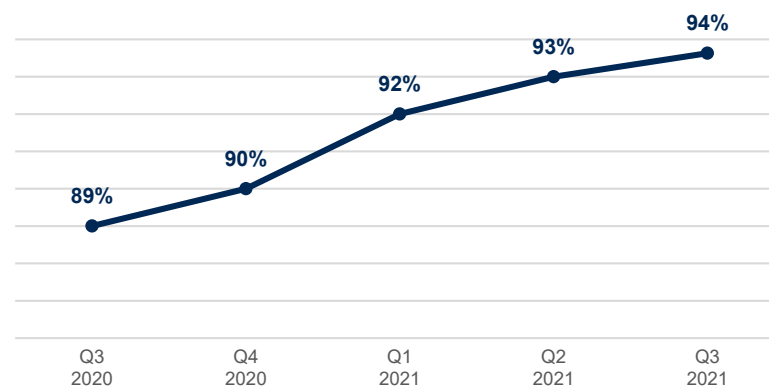
## Continued low cost deposit growth

- Deposits totaled \$17.47 billion
  - Increased \$454.9 million from the prior quarter
  - Noninterest-bearing deposits increased \$73.1 million and totaled 39.2% of total deposits
  - Non-maturity deposits increased \$601.5 million and totaled 93.6% of total deposits
- Cost of deposits of 0.06%, compared to 0.08% in Q2 2021, a decrease in 9 consecutive quarters
- Attractive deposit mix reflects our relationship-based business model

## Cost of Deposits<sup>(1)</sup>



## Non-Maturity Deposits (% of Total)



1. Quarterly average cost

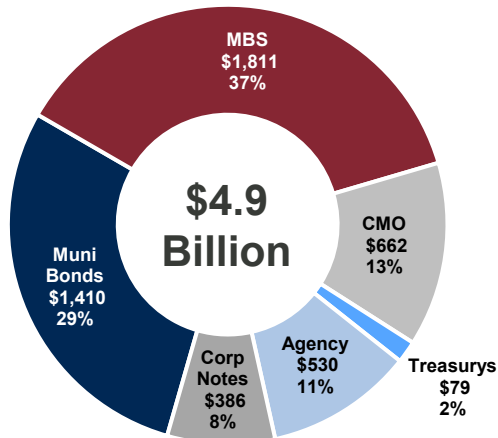
2. As of September 30, 2021

3. Retail CD cost of deposits of 0.39% when excluding the benefit of CD MTM

# HIGH QUALITY SECURITIES PORTFOLIO



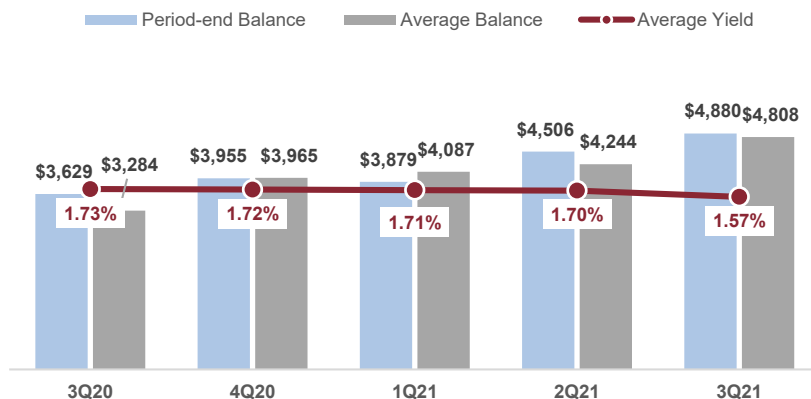
## Investment Securities Mix as of September 30, 2021



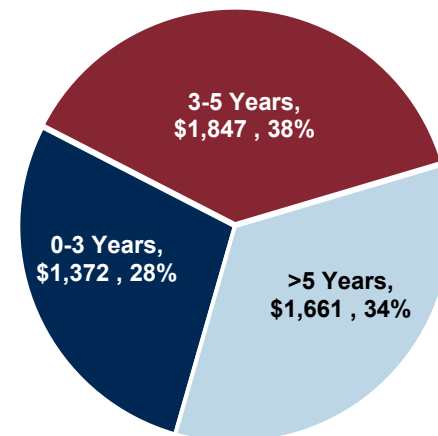
## Liquid, highly-rated securities portfolio

- Investment securities totaled \$4.88 billion, or 23% of total assets, as of September 30, 2021
  - Increased \$374 million from the prior quarter
  - Sold \$161.6 million and recorded a \$4.2 million gain
  - Held-to-Maturity securities were \$170.6 million as of September 30, 2021
- Q3 2021 average yield of 1.57%; Portfolio effective duration of 4.7 years with unrealized gain of \$4.7 million
- 95% of investments rated A or better, and 92% rated AA or better, \$237 million of BBB rated investments

## Historical Balances and Yields



## Summary of Investments by Duration



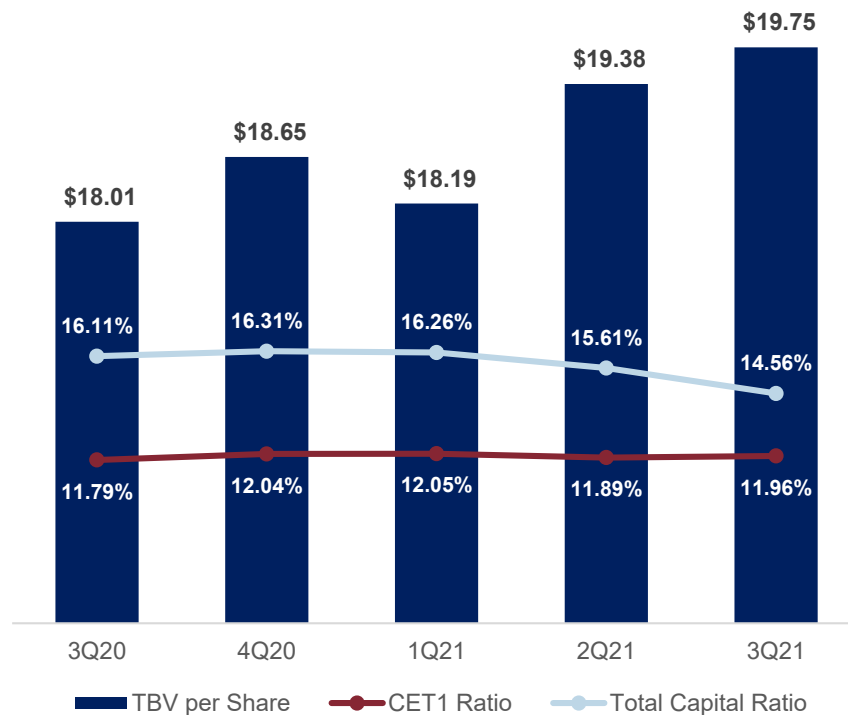
# CAPITAL MANAGEMENT



- Recent balance sheet actions support capital management optimization

	Q3 2021	Q2 2021	Q3 2020
<b>Consolidated PPBI</b>			
Leverage Ratio	9.85%	9.83%	9.09%
Common Equity Tier 1 Ratio (CET1)	11.96%	11.89%	11.79%
Tier 1 Ratio	11.96%	11.89%	11.79%
Total Capital Ratio	14.56%	15.61%	16.11%
Tangible Common Equity Ratio <sup>(1)</sup>	9.30%	9.38%	9.01%
<b>Pacific Premier Bank</b>			
Leverage Ratio	11.38%	11.31%	10.33%
Common Equity Tier 1 Ratio (CET1)	13.81%	13.67%	13.40%
Tier 1 Ratio	13.81%	13.67%	13.40%
Total Capital Ratio	14.61%	15.44%	15.48%

**Tangible Book Value per Share and Risk-Based Capital Ratios**



1. Please refer to non-U.S. GAAP reconciliation in appendix

# Loan Portfolio and Credit Quality

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PACIFIC PREMIER  
BANCORP, INC.



# DIVERSIFIED LOAN PORTFOLIO



- 83% of loan portfolio is real estate secured, geographically diverse across Western U.S.

	As of September 30, 2021		
	Balance	% of Total	Weighted Average Rate <sup>(1)</sup>
<b>Investor real estate secured</b>			
CRE non-owner occupied	\$ 2,823,065	20.2 %	4.24%
Multifamily	5,705,666	40.8	3.81%
Construction and land	292,815	2.1	4.94%
SBA secured by real estate <sup>(2)</sup>	49,446	0.3	4.98%
Total investor real estate secured	8,870,992	63.4	3.99%
<b>Business real estate secured</b>			
CRE owner-occupied	2,242,164	16.0	4.16%
Franchise real estate secured	354,481	2.6	4.70%
SBA secured by real estate <sup>(3)</sup>	69,937	0.5	5.28%
Total business real estate secured	2,666,582	19.1	4.26%
<b>Commercial</b>			
Commercial and industrial	1,888,870	13.5	3.64%
Franchise non-real estate secured	392,950	2.8	4.91%
SBA non-real estate secured	12,732	0.1	5.62%
Total commercial	2,294,552	16.4	3.86%
<b>Consumer</b>			
Single family residential	144,309	1.0	4.14%
Consumer	6,426	0.1	4.81%
Total consumer	150,735	1.1	4.17%
<b>Total loans held for investment</b>	<b>\$ 13,982,861</b>	<b>100.0 %</b>	<b>4.03%</b>

Note: All dollars in thousands

Note: SBA loans are unguaranteed portion and represent approximately 25% of principal balance for the respective borrower

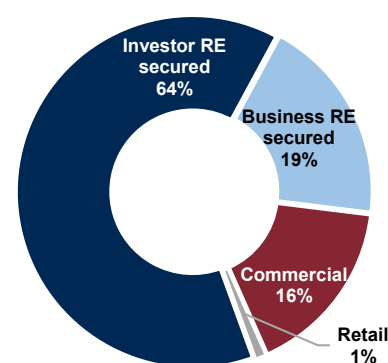
1. As of September 30, 2021 and excludes the impact of fees, discounts and premiums

2. SBA loans that are collateralized by hotel real property

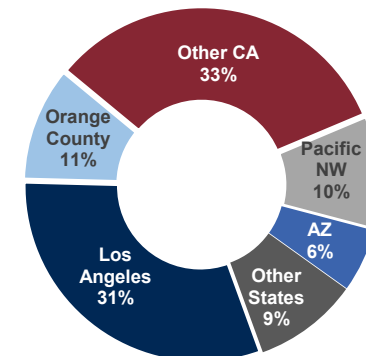
3. SBA loans that are collateralized by real property other than hotel real property

4. Based on state where primary real property collateral is located, if available, otherwise borrower address is used. All California information is for respective county

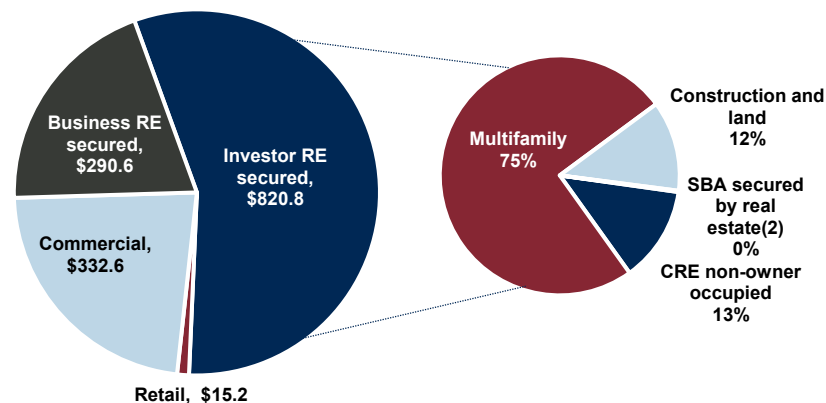
Loans by Type



Loans by Geography<sup>(4)</sup>



3Q21 Loan Originations Composition (\$in millions)



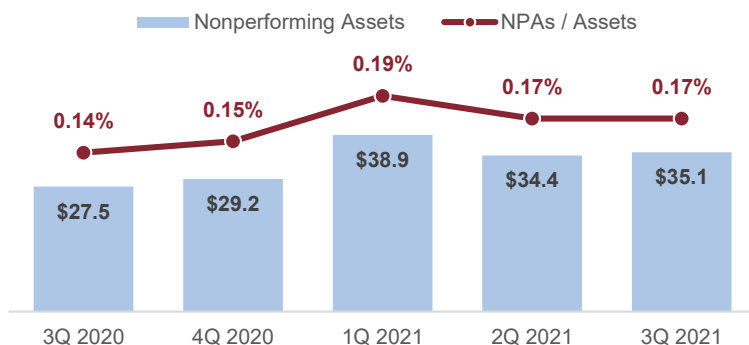
- Weighted average interest rate on new commitments of \$1.46 billion increased to 3.66% from 3.59% in 2Q

# ASSET QUALITY TRENDS

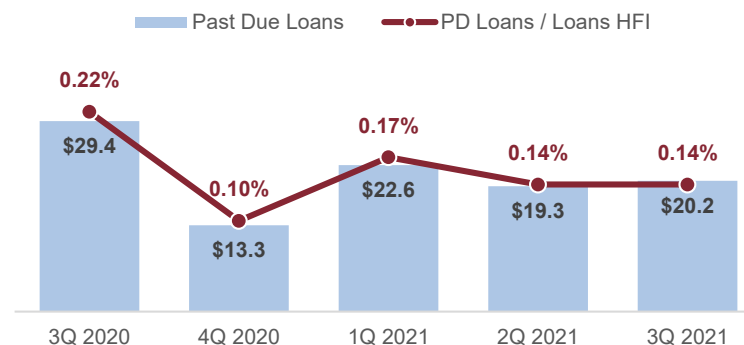


## Asset quality trends remain favorable in current economic environment

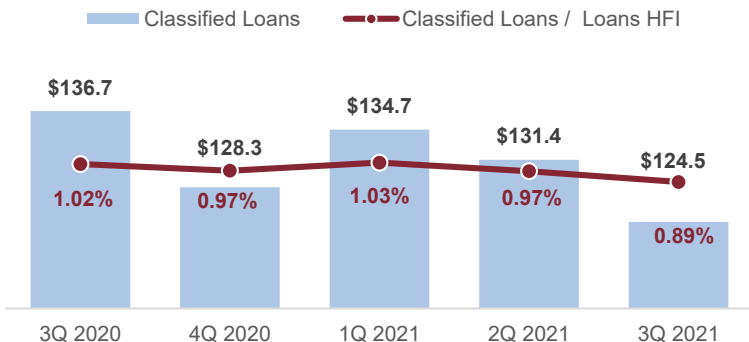
### Nonperforming Assets (% of Total Assets)



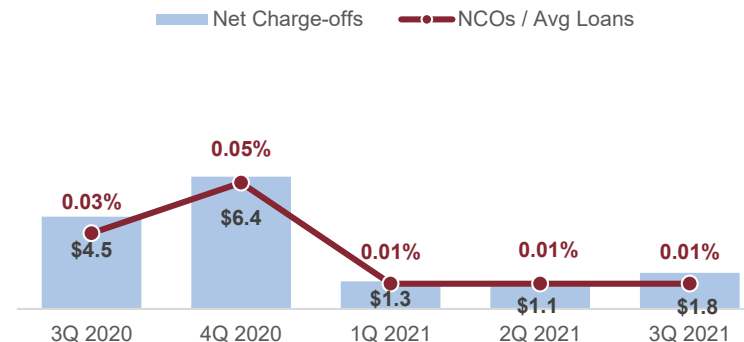
### Past Due Loans (% of Total Loans)



### Classified Loans (% of Total Loans)



### Net Charge-offs (% of Loans)



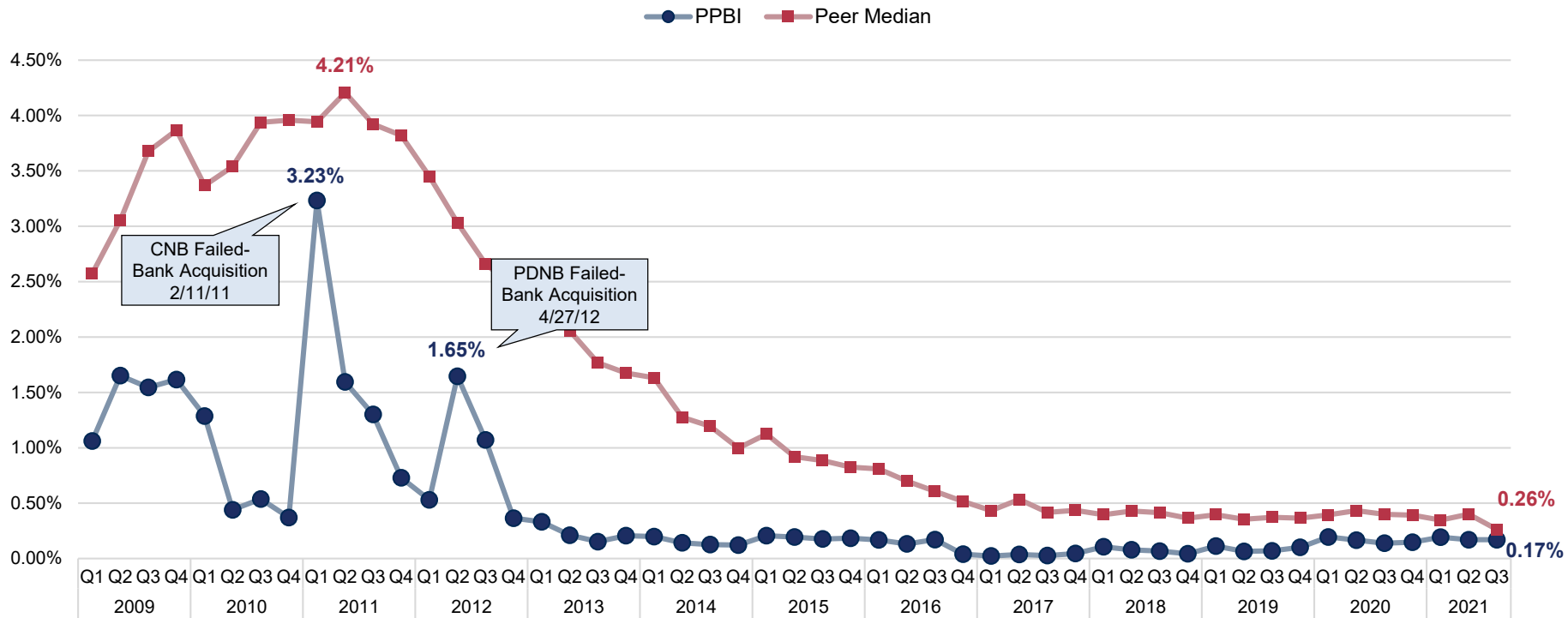


# CREDIT RISK MANAGEMENT



Credit quality has historically outperformed peers, including the 2009-2012 credit cycle

## Nonperforming Assets to Total Assets Comparison



Note: Peer group consists of Western region banks and thrifts with total assets between \$5 billion and \$53 billion as September 30, 2021

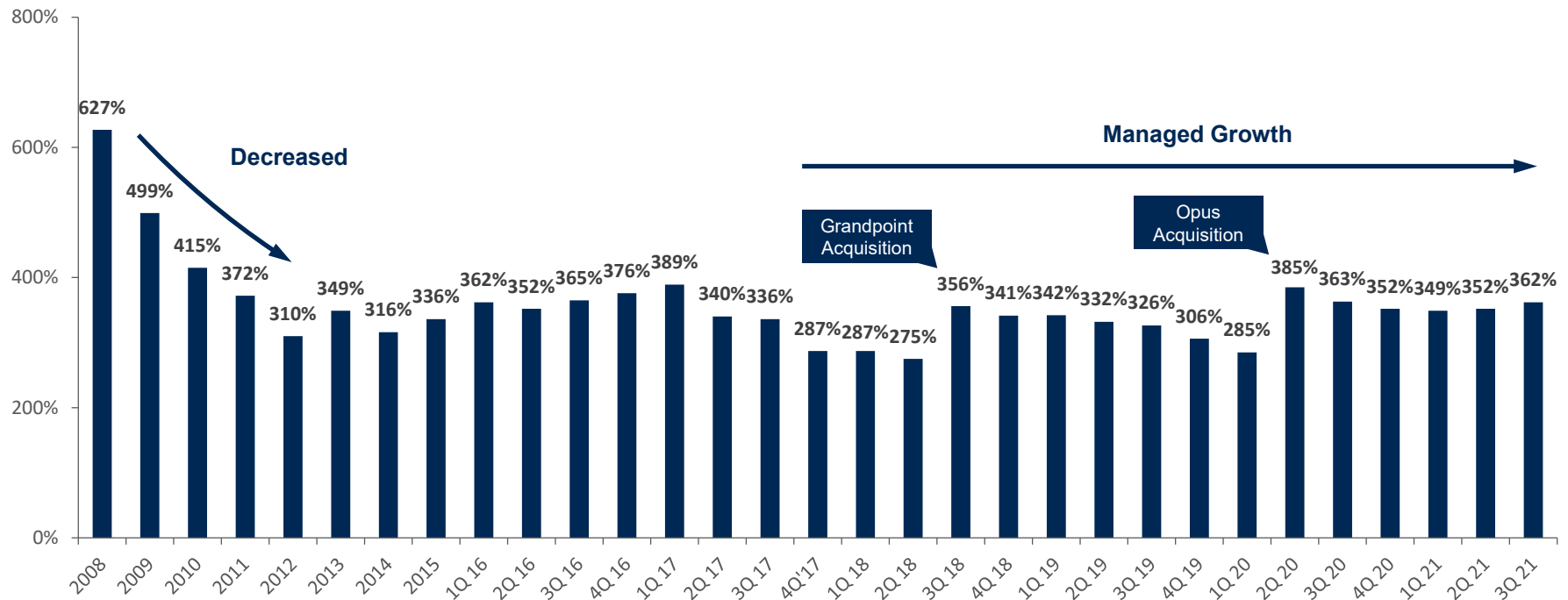
# CRE TO CAPITAL CONCENTRATION RATIO



## Experience in managing CRE concentrations well in excess of 300%

- CRE concentrations are well-managed across the organization and stress tested semiannually

### CRE Concentration Ratio<sup>(1)</sup>



Note: Prior to 2020, CRE Concentration Ratio defined as (Non-owner Occupied CRE + Construction + Multifamily) / Total Risk-based Capital

1. CRE Concentration Ratio in 2020 and after defined as (Non-owner Occupied CRE + Construction + Multifamily) / (Tier 1 Capital + ACL attributable to loans)

# PPBI Culture and Governance

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PACIFIC PREMIER  
BANCORP, INC.



# CULTURE AT PACIFIC PREMIER BANK



## Our culture is defined by our Success Attributes



### ACHIEVE

- Results matter
- Accomplish more together
- Be open to achieving results in new ways
- A humble, winning attitude is contagious



### COMMUNICATE

- Over-communicate – be transparent, tell the truth at all times
- Provide timely and complete information
- Collaborate to make better decisions
- Electronic communication is a useful tool – verbal communication is better



### IMPROVE

- Improvement is incremental. Small changes over time have a significant impact
- Mistakes happen. Learn from them and don't repeat them
- Be responsible for your personal and professional development
- Inspect what you expect



### INTEGRITY

- Do the right thing, every time.
- Put the organization first, not your self interest
- Take responsibility for your actions
- Complete truth to all stakeholders



### URGENCY

- Operate with a sense of urgency.
- Be thoughtful and detail oriented
- Make timely decisions
- Act today
- Respond to email, phone calls the same day - 100% of the time

# COMMITMENT TO ESG (UPDATED)



We are focused on transparency and continuous improvement in ESG

## Environmental

ISS QualityScore: **6**

Current environmental initiatives aim to improve disclosures, evaluate climate risk, and reduce our environmental impact

- Early stages of developing a GHG emissions inventory and environmental impact of our loan standards
- Initial assessment of potential impacts of climate-related risks and opportunities
- Currently evaluating the adoption of a formal environmental disclosure framework, including the Sustainability Accounting Standards Board ("SASB") and the Task Force on Climate-related Financial Disclosures ("TCFD") methodologies

## Social

ISS QualityScore: **3**

Our commitment to our communities, customers and employees is at the core of our ESG strategy<sup>(1)</sup>

### Social Justice Initiatives

77% of charitable giving benefited minority communities  
\$50M Commitment to Equitable Impact Initiative

### Community Support

5,589 Volunteer Hours  
370+ Community Partnerships

### Employee Highlights

53% Minority	59% Female	98% Full Time
47% Non-Minority	41% Male	2% Part Time

## Governance

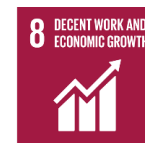
ISS QualityScore: **1**

Our full Board is responsible for overseeing ESG and corporate social responsibility efforts throughout our organization

- The Board's Nominating and Governance Committee, composed entirely of independent directors, is responsible for overseeing our strategy, policies and initiatives related to our ESG program
- Specific aspects of ESG are overseen by other Board committees, including the Enterprise Risk Committee

## Alignment to the UN Sustainable Development Goals

Our ESG initiatives and the support we give to organizations in our communities help us align to several UN SDGs



## Commitment to Continuous Improvement

- We received the **2021 Corporate Responsibility Award** from the Association for Corporate Growth
- We were awarded an **Outstanding** rating in our last two consecutive Community Reinvestment Act (CRA) exams
- We became an **Executive Sponsor** of California Community Economic Development Association's **Climate Adaptation Initiative**
- We launched a new **Premier Inclusion** program and strategy to promote initiatives related to diversity, equity and inclusion and hired an **Organizational Development Partner** to further mature the program for long-term impact

1. Community Partnerships and Support and Social Justice Initiatives data is for the 9-month period ended September 30, 2021



## Our Board continues to strengthen our corporate governance practices to enhance long-term shareholder value

### Board Independence

- Lead Independent Director
- Independent Board (10 of 11 directors are independent)
- All Board committees composed of independent directors
- Independent directors conduct regular executive sessions led by the Lead Independent Director

### Board Practices

- Annual Board and committee assessments
- Risk oversight and strategic planning by full Board and committees
- Outside Board service limited to three additional Boards
- Board has direct access to all of our Senior Executive Officers

### Board Accountability

- Annual election of all directors
- Majority vote standard in place (uncontested elections)
- Shareholders have the ability to call a special meeting with 10% support
- Shareholder engagement program with feedback incorporated into Board deliberations

### Stock Ownership / Compensation

- Robust stock ownership guidelines for all Directors and Named Executive Officers
- Clawback policy in place
- Maintain restrictions on hedging and pledging shares of our stock
- Double trigger equity vesting provisions in place for change in control

# BOARD REFRESHMENT & EVALUATION PROCESS



## Commitment to regular refreshment to evolve our Board in line with our strategy

### Process Overview

- Our Board is committed to annually reviewing the appropriate skills and characteristics required of directors and making recommendations for potential nominees
- The Board also believes that diversity and inclusion in various respects is extremely important (**currently 3 independent directors are female**) and is mindful of this need as candidates are considered to fill current Board vacancies

### Key Selection Criteria

- ✓ Integrity and independence
- ✓ Composition of the board should reflect sensitivity to the need for diversity with respect to gender, ethnic background and experience
- ✓ Substantial accomplishments, and prior or current association with institutions noted for their excellence
- ✓ Demonstrated leadership ability, with broad experience, diverse perspectives and the ability to exercise sound business judgment
- ✓ Public Company oversight experience
- ✓ Significant experience in governance areas such as audit, corporate governance, enterprise risk, executive compensation practices, regulatory compliance, technology, data security and privacy
- ✓ Special skills, expertise or background that add to and complement the range of skills, experiences and backgrounds
- ✓ Career success that demonstrates the ability to make the kind of important and sensitive judgments that the Board is called upon to make
- ✓ Availability and energy necessary to perform his or her duties as a director

### Our Process in Action

#### Five Independent Directors Added Since 2018

- **M. Christian Mitchell**  
*Prior Senior Partner, Deloitte*
- **Richard Thomas**  
*Prior EVP and CFO, CVB Financial Corporation*
- **George Pereira**  
*Prior COO and CFO, Charles Schwab Investment Management Inc.*
- **Barbara Polsky**  
*General Counsel, Jiko Group, Inc. and former Partner Manatt, Phelps & Phillips, LLP*
- **Jaynie Studenmund**  
*Prior Head of Retail & Business Banking, First Interstate Bank, Great Western Bank, and Home Savings*





- ✓ **We have maintained a strong credit culture** in both good times and bad
- ✓ **Emphasis on risk management** has been and continues to be a key strength of our organization
- ✓ **Highly experienced and respected bank acquirer** – 11 successful acquisitions since 2011
- ✓ **Financial results remain solid** – strong capital ratios and core earnings
- ✓ **Our culture differentiates us** and drives fundamentals for all stakeholders
- ✓ **We believe we are well-positioned** to take advantage of opportunities that arise from this economic crisis
- ✓ **Shareholder value is our key focus** – building long-term value for our owners
- ✓ **Diverse Board** advising on strategy, overseeing risk and ESG, and supporting long-term value creation

# Appendix Material

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PACIFIC PREMIER  
BANCORP, INC.



# NON-U.S. GAAP FINANCIAL MEASURES



Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per share are non-U.S. GAAP financial measures derived from U.S. GAAP-based amounts. We calculate the tangible common equity ratio by excluding the balance of intangible assets from common stockholders' equity and dividing by tangible assets. We calculate tangible book value per share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which we calculate by dividing common stockholders' equity by common shares outstanding. We believe that this information is consistent with the treatment by bank regulatory agencies, which exclude intangible assets from the calculation of risk-based capital ratios. Accordingly, we believe that these non-U.S. GAAP financial measures provide information that is important to investors and that is useful in understanding our capital position and ratios. However, these non-U.S. GAAP financial measures are supplemental and are not a substitute for an analysis based on U.S. GAAP measures. As other companies may use different calculations for these measures, this presentation may not be comparable to other similarly titled measures reported by other companies. A reconciliation of the non-U.S. GAAP measure of tangible common equity ratio to the U.S. GAAP measure of common equity ratio and tangible book value per share to the U.S. GAAP measure of book value per share are set forth below.

	As of December 31,											As of		
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	March 31, 2021	June 30, 2021	Sept. 30, 2021
Total stockholders' equity	\$ 78,602	\$ 86,777	\$ 134,517	\$ 175,226	\$ 199,592	\$ 298,980	\$ 459,740	\$ 1,241,996	\$ 1,969,697	\$ 2,012,594	\$ 2,746,649	\$ 2,703,098	\$ 2,813,419	\$ 2,838,116
Less: Intangible assets	-	2,069	2,626	24,056	28,564	58,002	111,941	536,343	909,282	891,634	984,076	981,568	978,675	974,763
<b>Tangible common equity</b>	<b>\$ 78,602</b>	<b>\$ 84,708</b>	<b>\$ 131,891</b>	<b>\$ 151,170</b>	<b>\$ 171,028</b>	<b>\$ 240,978</b>	<b>\$ 347,799</b>	<b>\$ 705,653</b>	<b>\$ 1,060,415</b>	<b>\$ 1,120,960</b>	<b>\$ 1,762,573</b>	<b>\$ 1,721,530</b>	<b>\$ 1,834,744</b>	<b>\$ 1,863,353</b>
Total assets	\$ 826,816	\$ 961,128	\$ 1,173,792	\$ 1,714,187	\$ 2,037,731	\$ 2,789,599	\$ 4,036,311	\$ 8,024,501	\$ 11,487,387	\$ 11,776,012	\$ 19,736,544	\$ 20,173,298	\$ 20,529,486	\$ 21,005,211
Less: Intangible assets	-	2,069	2,626	24,056	28,564	58,002	111,941	536,343	909,282	891,634	984,076	981,568	978,675	974,763
<b>Tangible assets</b>	<b>\$ 826,816</b>	<b>\$ 959,059</b>	<b>\$ 1,171,166</b>	<b>\$ 1,690,131</b>	<b>\$ 2,009,167</b>	<b>\$ 2,731,597</b>	<b>\$ 3,924,370</b>	<b>\$ 7,488,158</b>	<b>\$ 10,578,105</b>	<b>\$ 10,884,378</b>	<b>\$ 18,752,468</b>	<b>\$ 19,191,730</b>	<b>\$ 19,550,811</b>	<b>\$ 20,030,448</b>
<b>Tangible common equity ratio</b>	<b>9.51%</b>	<b>8.83%</b>	<b>11.26%</b>	<b>8.94%</b>	<b>8.51%</b>	<b>8.82%</b>	<b>8.86%</b>	<b>9.42%</b>	<b>10.02%</b>	<b>10.30%</b>	<b>9.40%</b>	<b>8.97%</b>	<b>9.38%</b>	<b>9.30%</b>
Basic shares outstanding	10,033,836	10,337,626	13,661,648	16,656,279	16,903,884	21,570,746	27,798,283	46,245,050	62,480,755	59,506,057	94,483,136	94,644,415	94,656,575	94,354,211
Book value per share	\$ 7.83	\$ 8.39	\$ 9.85	\$ 10.52	\$ 11.81	\$ 13.86	\$ 16.54	\$ 26.86	\$ 31.52	\$ 33.82	\$ 29.07	\$ 28.56	\$ 29.72	\$ 30.08
Less: Intangible book value per share	-	0.20	0.19	1.44	1.69	2.69	4.03	11.60	14.55	14.98	10.42	10.37	10.34	10.33
<b>Tangible book value per share</b>	<b>\$ 7.83</b>	<b>\$ 8.19</b>	<b>\$ 9.65</b>	<b>\$ 9.08</b>	<b>\$ 10.12</b>	<b>\$ 11.17</b>	<b>\$ 12.51</b>	<b>\$ 15.26</b>	<b>\$ 16.97</b>	<b>\$ 18.84</b>	<b>\$ 18.65</b>	<b>\$ 18.19</b>	<b>\$ 19.38</b>	<b>\$ 19.75</b>

Note: All dollars in thousands, except per share data

# NON-U.S. GAAP FINANCIAL MEASURES



Return on average tangible common equity is a non-U.S. GAAP financial measure derived from U.S. GAAP-based amounts. We calculate this figure by excluding CDI amortization expense and excluding the average CDI and average goodwill from the average stockholders' equity during the period. We believe that this non-U.S. GAAP financial measure provides information that is important to investors and that is useful in understanding our performance. This non-U.S. GAAP financial measure is supplemental and is not a substitute for an analysis based on U.S. GAAP measures. As companies may use different calculations for this measure, this presentation may not be comparable to other similarly titled measures reported by other companies. A reconciliation of the U.S. GAAP measure of return on average equity to the non-U.S. GAAP measure of return on average tangible common equity is set forth below.

	Three Months Ended,		
	9/30/2021	6/30/2021	9/30/2020
Net Income (loss)	\$ 90,088	\$ 96,302	\$ 66,566
Plus: amortization of intangible assets expense	3,912	4,001	4,538
Less: amortization of intangible assets expense tax adjustment	1,119	1,145	1,301
<b>Net income for average tangible common equity</b>	<b>\$ 92,881</b>	<b>\$ 99,158</b>	<b>\$ 69,803</b>
Plus: merger-related expense	-	-	2,988
Less: merger-related expense tax adjustment	-	-	857
<b>Net income for average tangible common equity excluding merger-related expenses</b>	<b>\$ 92,881</b>	<b>\$ 99,158</b>	<b>\$ 71,934</b>
Average stockholders' equity	\$ 2,844,800	\$ 2,747,308	\$ 2,689,867
Less: average intangible assets	75,795	79,784	92,768
Less: average goodwill	901,312	900,582	898,430
<b>Average tangible common equity</b>	<b>\$ 1,867,693</b>	<b>\$ 1,766,942</b>	<b>\$ 1,698,669</b>
<b>Return on average equity<sup>(1)</sup></b>	<b>12.67%</b>	<b>14.02%</b>	<b>9.90%</b>
<b>Return on average tangible common equity<sup>(1)</sup></b>	<b>19.89%</b>	<b>22.45%</b>	<b>16.44%</b>
<b>Return on average tangible common equity excluding merger-related expense<sup>(1)</sup></b>	<b>19.89%</b>	<b>22.45%</b>	<b>16.94%</b>

Note: All dollars in thousands

1. Annualized

# NON-U.S. GAAP FINANCIAL MEASURES



For periods presented below, efficiency ratio is a non-U.S. GAAP financial measure derived from U.S. GAAP-based amounts. This figure represents the ratio of noninterest expense less other real estate owned operations, amortization of intangible assets expense, and merger-related expense to the sum of net interest income before provision for loan losses and total noninterest income, less gain/(loss) on sale of securities, other income – security recoveries, and gain/(loss) on sale of other real estate owned. Management believes that the exclusion of such items from this financial measures provides useful information to gain an understanding of the operating results of our core business. This non-U.S. GAAP financial measure is supplemental and is not a substitute for an analysis based on U.S. GAAP measures. As companies may use different calculations for this measure, this presentation may not be comparable to other similarly titled measures reported by other companies. A calculation of the non-U.S. GAAP measure of efficiency ratio is set forth below.

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021
Total noninterest expense	\$ 50,815	\$ 54,938	\$ 73,332	\$ 98,063	\$ 167,958	\$ 249,905	\$ 259,065	\$ 381,119	\$ 92,489	\$ 94,496	\$ 96,040
Less: amortization of intangible assets expense	764	1,014	1,350	2,039	6,144	13,594	17,245	17,072	4,143	4,001	3,912
Less: Merger-related expense	6,926	1,490	4,799	4,388	21,002	18,454	656	49,129	5	-	-
Less: Other real estate owned operations, net	618	75	121	385	72	4	160	1	-	-	-
<b>Noninterest expense, adjusted</b>	<b>\$ 42,507</b>	<b>\$ 52,359</b>	<b>\$ 67,062</b>	<b>\$ 91,251</b>	<b>\$ 140,740</b>	<b>\$ 217,853</b>	<b>\$ 241,004</b>	<b>\$ 314,917</b>	<b>\$ 88,341</b>	<b>\$ 90,495</b>	<b>\$ 92,128</b>
Net interest income	\$ 58,444	\$ 73,635	\$ 106,299	\$ 153,075	\$ 247,502	\$ 392,711	\$ 447,301	\$ 574,211	\$ 161,652	\$ 160,934	\$ 169,069
Plus: Total noninterest income	8,811	13,377	14,388	19,602	31,114	31,027	35,236	71,325	23,740	26,729	30,100
Less: Net gain (loss) from investment securities	1,544	1,547	290	1,797	2,737	1,399	8,571	13,882	4,046	5,085	4,190
Less: Other income - security recoveries <sup>(1)</sup>	(4)	(29)	-	(205)	1	4	2	2	2	6	1
Less: Net gain (loss) from other real estate owned	-	-	-	18	46	281	52	(112)	-	-	-
Less: Net gain (loss) from debt extinguishment	-	-	-	-	-	-	(612)	-	(503)	(647)	970
<b>Revenue, adjusted</b>	<b>\$ 65,715</b>	<b>\$ 85,494</b>	<b>\$ 120,397</b>	<b>\$ 171,067</b>	<b>\$ 275,832</b>	<b>\$ 422,054</b>	<b>\$ 474,524</b>	<b>\$ 631,764</b>	<b>\$ 181,847</b>	<b>\$ 183,219</b>	<b>\$ 194,008</b>
<b>Efficiency Ratio</b>	<b>64.7%</b>	<b>61.3%</b>	<b>55.9%</b>	<b>53.6%</b>	<b>51.0%</b>	<b>51.6%</b>	<b>50.8%</b>	<b>49.8%</b>	<b>48.6%</b>	<b>49.4%</b>	<b>47.5%</b>

Note: All dollars in thousands

1. Losses from 2013-2016 related to Other Than Temporary Impairment

# NON-U.S. GAAP FINANCIAL MEASURES



Pre-provision net revenue is a non-U.S. GAAP financial measure derived from U.S. GAAP-based amounts. We calculate pre-provision net revenue by excluding income tax, provision for credit losses, and merger-related expenses from net income. Management believes that the exclusion of such items from this financial measures provides useful information to gain an understanding of the operating results of our core business. This non-U.S. GAAP financial measure is supplemental and is not a substitute for an analysis based on U.S. GAAP measures. As companies may use different calculations for this measure, this presentation may not be comparable to other similarly titled measures reported by other companies. A calculation of the non-U.S. GAAP measure of pre-provision net revenue is set forth below.

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021
Interest income	\$ 63,800	\$ 81,339	\$ 118,356	\$ 166,605	\$ 270,005	\$ 448,423	\$ 526,107	\$ 630,726	\$ 172,994	\$ 170,692	\$ 176,047
Interest expense	5,356	7,704	12,057	13,530	22,503	55,712	78,806	56,515	11,342	9,758	6,978
Net interest income	58,444	73,635	106,299	153,075	247,502	392,711	447,301	574,211	161,652	160,934	169,069
Noninterest income	8,811	13,377	14,388	19,602	31,114	31,027	35,236	71,325	23,740	26,729	30,100
Revenue	67,255	87,012	120,687	172,677	278,616	423,738	482,537	645,536	185,392	187,663	199,169
Noninterest expense	50,815	54,938	73,332	98,063	167,958	249,905	259,065	381,119	92,489	94,496	96,040
Add: Merger-related expense	6,926	1,490	4,799	4,388	21,002	18,454	656	49,129	5	-	-
<b>Pre-provision net revenue</b>	<b>\$ 23,366</b>	<b>\$ 33,564</b>	<b>\$ 52,154</b>	<b>\$ 79,002</b>	<b>\$ 131,660</b>	<b>\$ 192,287</b>	<b>\$ 224,128</b>	<b>\$ 313,546</b>	<b>\$ 92,908</b>	<b>\$ 93,167</b>	<b>\$ 103,129</b>
<b>Pre-provision net revenue (annualized)<sup>(1)</sup></b>	<b>\$ 23,366</b>	<b>\$ 33,564</b>	<b>\$ 52,154</b>	<b>\$ 79,002</b>	<b>\$ 131,660</b>	<b>\$ 192,287</b>	<b>\$ 224,128</b>	<b>\$ 313,546</b>	<b>\$ 371,632</b>	<b>\$ 372,668</b>	<b>\$ 412,516</b>
<b>Average Assets</b>	<b>\$ 1,441,555</b>	<b>\$ 1,827,935</b>	<b>\$ 2,621,545</b>	<b>\$ 3,601,411</b>	<b>\$ 6,094,883</b>	<b>\$ 9,794,917</b>	<b>\$11,546,912</b>	<b>\$16,817,242</b>	<b>\$19,994,260</b>	<b>\$20,290,415</b>	<b>\$20,804,903</b>
<b>PPNR / Average Assets</b>	<b>1.62%</b>	<b>1.84%</b>	<b>1.99%</b>	<b>2.19%</b>	<b>2.16%</b>	<b>1.96%</b>	<b>1.94%</b>	<b>1.86%</b>	<b>0.46%</b>	<b>0.46%</b>	<b>0.50%</b>
<b>PPNR / Average Assets (annualized)<sup>(1)</sup></b>	<b>1.62%</b>	<b>1.84%</b>	<b>1.99%</b>	<b>2.19%</b>	<b>2.16%</b>	<b>1.96%</b>	<b>1.94%</b>	<b>1.86%</b>	<b>1.86%</b>	<b>1.84%</b>	<b>1.98%</b>

Note: All dollars in thousands

1. Annualized

# NON-U.S. GAAP FINANCIAL MEASURES



Core net interest income and core net interest margin are non-U.S. GAAP financial measures derived from U.S. GAAP-based amounts. We calculate core net interest income by excluding scheduled accretion income, accelerated accretion income, premium amortization on CD and nonrecurring nonaccrual interest paid from net interest income. The core net interest margin is calculated as the ratio of core net interest income to average interest-earning assets. Management believes that the exclusion of such items from this financial measure provides useful information to gain an understanding of the operating results of our core business.

Core loan interest income and core loan yields are non-U.S. GAAP financial measures derived from U.S. GAAP-based amounts. We calculate core loan interest income by excluding scheduled accretion income, accelerated accretion income and nonrecurring nonaccrual interest paid from loan interest income. The core loan yield is calculated as the ratio of core loan interest income to average loans. Management believes that the exclusion of such items from this financial measure provides useful information to gain an understanding of the operating results of our core business.

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021
Net interest income	\$ 58,444	\$ 73,635	\$ 106,299	\$ 153,075	\$ 247,502	\$ 392,711	\$ 447,301	\$ 574,211	\$ 161,652	\$ 160,934	\$ 169,069
Less: Accretion income	3,241	1,927	4,387	9,178	12,901	16,082	20,609	33,180	9,866	9,487	9,446
Less: Premium amortization on CD	139	143	200	411	969	1,551	521	6,443	1,751	942	390
Less: Nonrecurring nonaccrual interest paid	-	-	-	-	-	380	470	(95)	(603)	(216)	(74)
<b>Core net interest income</b>	<b>\$ 55,064</b>	<b>\$ 71,565</b>	<b>\$ 101,712</b>	<b>\$ 143,486</b>	<b>\$ 233,632</b>	<b>\$ 374,698</b>	<b>\$ 425,701</b>	<b>\$ 534,683</b>	<b>\$ 150,638</b>	<b>\$ 150,721</b>	<b>\$ 159,307</b>
<b>Average interest-earning assets</b>	<b>\$ 1,399,806</b>	<b>\$ 1,750,871</b>	<b>\$ 2,503,009</b>	<b>\$ 3,414,847</b>	<b>\$ 5,583,774</b>	<b>\$ 8,836,075</b>	<b>\$ 10,319,552</b>	<b>\$ 15,373,474</b>	<b>\$ 18,490,426</b>	<b>\$ 18,783,803</b>	<b>\$ 19,131,172</b>
<b>Net interest margin</b>	<b>4.18%</b>	<b>4.21%</b>	<b>4.25%</b>	<b>4.48%</b>	<b>4.43%</b>	<b>4.44%</b>	<b>4.33%</b>	<b>3.74%</b>	<b>3.55%</b>	<b>3.44%</b>	<b>3.51%</b>
<b>Core net interest margin</b>	<b>3.93%</b>	<b>4.09%</b>	<b>4.06%</b>	<b>4.20%</b>	<b>4.18%</b>	<b>4.24%</b>	<b>4.13%</b>	<b>3.48%</b>	<b>3.30%</b>	<b>3.22%</b>	<b>3.30%</b>

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021
Loan interest income	\$ 58,089	\$ 75,751	\$ 111,097	\$ 157,935	\$ 251,027	\$ 415,410	\$ 485,663	\$ 577,558	\$ 155,225	\$ 152,365	\$ 157,025
Less: Loan accretion	3,241	1,927	4,387	9,178	12,901	16,082	20,609	33,180	9,866	9,487	9,446
Less: Nonrecurring nonaccrual interest paid	-	-	-	-	-	380	470	(95)	(603)	(216)	(74)
<b>Core loan interest income</b>	<b>\$ 54,848</b>	<b>\$ 73,824</b>	<b>\$ 106,710</b>	<b>\$ 148,757</b>	<b>\$ 238,126</b>	<b>\$ 398,948</b>	<b>\$ 464,584</b>	<b>\$ 544,473</b>	<b>\$ 145,962</b>	<b>\$ 143,094</b>	<b>\$ 147,653</b>
<b>Average loans</b>	<b>\$ 1,039,654</b>	<b>\$ 1,424,727</b>	<b>\$ 2,061,788</b>	<b>\$ 2,900,379</b>	<b>\$ 4,724,808</b>	<b>\$ 7,527,004</b>	<b>\$ 8,768,389</b>	<b>\$ 11,819,898</b>	<b>\$ 13,093,609</b>	<b>\$ 13,216,973</b>	<b>\$ 13,660,242</b>
<b>Loan yield</b>	<b>5.59%</b>	<b>5.32%</b>	<b>5.39%</b>	<b>5.45%</b>	<b>5.31%</b>	<b>5.52%</b>	<b>5.54%</b>	<b>4.89%</b>	<b>4.81%</b>	<b>4.62%</b>	<b>4.56%</b>
<b>Core loan yield</b>	<b>5.28%</b>	<b>5.18%</b>	<b>5.18%</b>	<b>5.13%</b>	<b>5.04%</b>	<b>5.30%</b>	<b>5.30%</b>	<b>4.61%</b>	<b>4.52%</b>	<b>4.34%</b>	<b>4.29%</b>

Note: All dollars in thousands